

From: Magnum Piering, Inc. [hperko@magnumgeo.com]
Sent: Wednesday, June 27, 2012 6:00 AM
To: Howard Perko
Subject: News from Magnum Piering, Inc.

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MAGNUM PIERING News

E-News Vol. 6, Summer 2012

MAGNUM 1-800-822-PIER



Dear Howard,

We want to wish you a joyous Summer! With this edition of Magnum's quarterly e-mail newsletter we are excited to announce Magnum's new square shaft anchors, new engineering staff, and our annual Master Installer Program. From all of us at Magnum, we wish you a very prosperous and successful Summer!

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Compare Square-Shaft and Round-Shaft Helical Piles



MAGNUM square-shaft and round-shaft helical piles have different advantages that engineers, architects, and contractors need to consider to make the appropriate materials selections.

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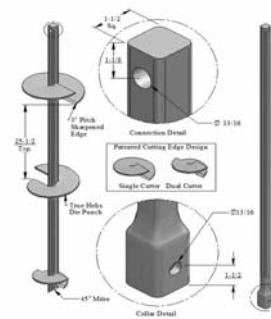
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MANUFACTURING ANNOUNCEMENT

Square-Shaft Helical Anchors Available Now!

Our customers have spoken, and we listened. Magnum Piering, Inc. now offers square-shaft helical anchors. Magnum still offers superior round-shaft helical piles for support of new foundations and compression loads. However, we recognize that square-shaft helical anchors have a long heritage in utility guy wire anchoring, soil nailing, and tie-back applications, in addition to residential foundation repair. The new MAGNUM square-shaft anchors are available with Magnum's patented dual-cutting edge helix that you've come to rely on. Now you have the best of all worlds. Click [here](#) for technical specifications.



ENGINEERING ANNOUNCEMENT

Welcome Sales & Support Engineer Cortni Ward, PE

[Magnum Geo-Solutions, LLC](#), the engineering support group associated with Magnum Piering, Inc., is pleased to announce that it has added Cortni Ward, PE to its staff. Ms. Ward is a civil engineer with over 10 years of experience in transportation, planning, and structural engineering. Cortni holds a BSCE from Arizona State University and has been very active in numerous technical societies including ASCE, SWE and ITE. Cortni will be assisting Magnum with preparation of pile/anchor submittals, value-engineering, permitting, and client support. She holds PE licenses in Colorado, Wyoming and Arizona. In her free time, she enjoys cycling, spending time with her family, and the outdoors in Colorado. Read more about Cortni [here](#).



NOTES FROM THE FIELD

Register Now for the Master Installer Program™ 2012

This year's Master Installer Program™ will be held Sept. 11-14th at Magnum's headquarters in Cincinnati, Ohio. Presentations will be updated to include information on new Magnum products, factors affecting SPT blow counts and pile sizing, a tool for computing foundation loads, and more. This program is ideal for beginning through experienced installers. There is something for everyone. Registration fee includes food and accommodations. Last year's participants ranked the 2-day seminar as "Excellent" in 97% of questions on exit summary evaluations. Contact Sharon to register at sappelman@magnumpiering.com. Space is limited. Click [here](#) to read more.



Thank you for your time and interest. Contact us for your helical pile, push pier, deadman anchor, and other foundation product needs!

Sincerely,

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